

# Sports

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Charlevoix County News

Section B

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## 2014 CHARLEVOIX COUNTY NEWS' ALL-AREA GIRLS BASKETBALL DREAM TEAM

PHOTOS BY CINDA SHUMAKER



Front (L-R) Raegan Pedigo, Boyne Falls; Gabby Gray, Charlevoix; Taryn Rozema, Ellsworth; Heather Nichols, Boyne City; Calsey Matelski, Boyne Falls. Back (L-R) Rainy McCune, Boyne City; Lindsay Schroeder, East Jordan; Katelyn Sowers, Ellsworth; Emily Matelski, Boyne Falls; Paige Poindexter, East Jordan; Mallory Karaszewski, Boyne City; Madeline Boss, Charlevoix; Tori Goodrich, East Jordan; and Kelsey Engstrom, Charlevoix. (PHOTO BY CINDA SHUMAKER)



**Regular Season Player of the Year**  
Rainy McCune  
Boyne City



**Post Season Player of the Year**  
Madeline Boss  
Charlevoix

### Boyne City's McCune is regular season Player of the Year Charlevoix's Boss is post-season Player of the Year

By Chris Fiel

BOYNE CITY — With another exciting of area girls basketball season coming to a close few weeks ago, the 2013-14 season saw the crowning of a first time conference champion in the Boyne Falls Lady Loggers and witnessed the recapturing of a district title in Charlevoix.

So without further delay, the Charlevoix County News is proud to announce the 2013-14 Girls Basketball All-Area "Dream Team."

This seasons "Dream Team" is packed full of perimeter players as well as those possessing an inside presence. Having all that talent made it very difficult to choose the Player of the Year, but after going over all the necessary statistical information and each student-athletes importance to their team, the selection for regular season Player of the Year goes to Boyne City senior, Rainy McCune, while Charlevoix's Madeline Boss is recognized as the postseason Player of the Year.

**(#3) RAINY MCCUNE, SENIOR**

Sometimes big things come in small packages. In this case, that big thing

is Rambler guard (#3) Rainy McCune. The crafty veteran, a three-time All-Area selection in her third year on the Rambler varsity helped lead Boyne once again this season.

"I appreciate my coach (Kevin Fitzpatrick) and the time I have spent on the court. I think that will definitely help me in my future play," Rainy said. "I am really grateful for my teammates and coaches, they have supported me throughout the year. As a team we achieved many of our goals, we only grew stronger as the season progressed."

Rainy led the Lady Ramblers in every statistical category, highlighted by a 15.8 points per game average, while also dishing out 4.1 assists, hauling in 6.1 rebounds and making 5.5 steals per contest and shooting a very respectable 70% from the charity stripe. Boyne finished out a very competitive 7-14 campaign.

Her court awareness allowed her to connect with open teammates and create shots for herself. She would also challenge everyone that tried to contain her one-on-one, as her movement without the ball would often lead those defenders through multiple screens, chasing her around the

court.

"I am planning to attend college and further pursue my love for the game," Rainy added. "I am undecided as to where I am going to play as of now. I mostly would like to thank my dad for all he has taught me throughout the years. He has shown me what the game was and could be for me. When I was little, he was showing me moves and drills that the pro and college players were doing. He has put so much time and effort into what I have become and I can't thank him enough."

Her biggest asset though would come at the other end of the court. "Although leading us in all offensive categories, Rainy's defense was also outstanding," Boyne City coach Kevin Fitzpatrick said. "She shut down some of the better offensive players in our league."

**(#32) MADELINE BOSS, JUNIOR**

Charlevoix's (#32) Madeline Boss is selected as the postseason Player of the Year. Madeline, a two-time All-Area selection, recorded 52 points



**Regular Season Coach of the Year**  
Lyndel Sage  
Boyne Falls



**Post Season Coach of the Year**  
Liz Shaw  
Charlevoix

See *Dream Team*—2B

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# CHARLEVOIX COUNTY NEWS' 2014

# ALL-AREA GIRL'S BASKETBALL DREAM TEAM

PHOTOS BY CINDA SHUMAKER



**Calsey Matelski**

Boyne Falls



**Emily Matelski**

Boyne Falls



**Raegan Pedigo**

Boyne Falls



**Mallory Karaszewski**

Boyne City



**Rainy McCune**

Boyne City



**Heather Nichols**

Boyne City



**Taryn Rozema**

Ellsworth



**Katelyn Sowers**

Ellsworth

## All-Area Basketball

CONTINUED FROM PAGE 1B

over three contests (17.3 ppg average) nailing five triples in the process, while hauling in five rebounds and making 3.5 steals per game and converting 78 percent of her free throws in leading the Rayders to their first Class C district title since the 2006 season.

Boss's athletic ability was very difficult to match-up against as she could play the inside game with her size, step out to the perimeter for an outside look or clear a lane for an open teammate to take advantage of. Madeline also used that athletic ability to create havoc for opposing offenses trying to bring the ball upcourt against the Rayder full court press, creating turnovers resulting in easy transition looks for Charlevoix.

In addition to her postseason, Boss had an outstanding regular season stat line of; 15.1 points, nine rebounds and 3.5 steals per game, with a 64 percent rate at the free throw line.

Joining Rainy and Madeline on the 2014 All-Area "Dream Team" by alphabetical team order are; Calsey Matelski, Emily Matelski and Raegan Pedigo of Boyne Falls; Mallory Karaszewski and Heather Nichols of Boyne City; Charlevoix is also represented by Kelsey Engstrom and Gabby Gray; Tori Goodrich, Paige Poindexter and Lindsay Schroeder of East Jordan; and Ellsworth's Taryn Rozema and Katelyn Sowers.

### Boyne Falls

#### (#15) EMILY MATELSKI, SENIOR

The five year varsity veteran, three-time All-Area selection and last seasons Player of the Year, Emily was second in scoring for the Loggers with a 13.3 points per game average, while also grabbing eight rebounds, dishing out eight assists and making four steals per game.

"Our floor leader and all around nice point guard that passes the ball extremely well and she makes all the players around her better," Logger coach Lyndel Sage said. "Very unselfish and great leader. She had three triple-doubles this season."

#### (#33) CALSEY MATELSKI, SENIOR

Another fifth year player for BF. Calsey stepped up her game this season by pouring in 10 points per contest and hauling in 8.9 rebounds as an undersized post player at 5'5".

"Calsey is scrappy on the boards and finishes really well on putbacks," Sage noted.

#### (#1) RAEGAN PEDIGO, JUNIOR.

Raegan led the Loggers with a 13.5 point per game average from her center position. She also averaged 10.6 rebounds, three steals and two blocks. She had game-high 24 points, 14 rebounds and four blocks against Alba earlier in the season.

"Raegan is a key inside for our team to win," coach Sage said. "She's becoming a premiere post player, and we're looking forward to seeing how much she improves over the next off season for her senior year."

### Boyne City

#### (#12) MALLORY KARASZEWSKI, SENIOR.

Mallory was second on the Ramblers with a 6.6 point per game average, while also averaging 3.3 rebounds and 1.5 steals per contest.

Karaszewski would often extend the opposing defenses with her ability to knock down the long range three pointer.

#### (#2) HEATHER NICHOLS, SENIOR.

Often overlooked are those that are willing to do whatever it takes for the team to win.

Heather was one of those players for the Ramblers. She didn't score a ton of points, but still managed to average 4.9 per game, while grabbing nearly four rebounds and making two steals a game. She did however take on the task of disrupting the other teams ability to get into their offensive flow every game.

"Heather was asked to guard the primary ball handler almost every night," coach Kevin Fitzpatrick said. "And she did a great job."

### Charlevoix

#### (#20) KELSEY ENGSTROM, SOPHOMORE.

The Rayder sophomore played up to and above her expectations this season, giving Charlevoix a consistent outside shooting threat, as she nailed 36 three pointers on the season, and also had the ability to put the ball on the floor and take it to the hoop. She hit six triples in a conference win over EJ earlier in the season.

Kelsey finished with 170 total points for a 7.4 per game average, while grabbing nearly two rebounds a game and making 29 steals and handing out 27 assists.

Continued on next page.

# CHARLEVOIX COUNTY NEWS' 2014

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**(#10) GABBY GRAY, SENIOR.**

As the lone Charlevoix senior on the squad, Gabby took the leadership role and ran with it. She stepped up her game even more late in the season as the Lady Rayders prevailed in the Class C district.

Gray, a guard, finished the year averaging 6.5 point with a total of 150, made 87 assists for a 3.8 per game average, grabbed 40 rebounds and made 64 steals, while shooting over 50 percent from the free throw line.

**East Jordan**

**(#32) TORI GOODRICH, SENIOR.**

Tori finished third on the Red Devils in scoring this season with a 6.1 point per game average. She also managed to grab four boards per contest.

One of the biggest highlights of the season for Goodrich came in the Class C district quarterfinal where she connected on nine three pointers in 70-46 win over Mancelona, setting a new East Jordan record in the process.

"She was on fire," Red Devil coach Steve Hines said. "She not only shot the ball well, she played a complete game, rebounding and distributing the ball."

**(#52) PAIGE POINDEXTER, SENIOR.**

Paige is two-time All-Area selection for the Lady Red Devils. Paige played center for East Jordan and drew the task of matching up with some of the premier bigs in the Lake Michigan Conference on a nightly basis.

Poindexter was second on the Red Devils in scoring, averaging 9.6 points per game along with seven rebounds per contest.

**(#24) LINDSAY SCHROEDER, JUNIOR.**

Lindsay led East Jordan in points per game at 10.4 and rebounds at over eight a game.

Her strength and athletic ability allowed coach Hines to use her at multiple positions this season, resulting in difficult match-ups for opposing teams. Look for Lindsay to expand her team role next season.

"Lindsay is one of the hardest workers on the team," coach Hines said earlier this season.

**Ellsworth**

**(#15) TARYN ROZEMA, SENIOR.**

The scrappy Lady Lancer point guard finished second on the team in scoring at a 7.2 point per game average, while also dishing out three assists and making four steals per contest.

"Taryn kept progressing as the season went on, and towards the end of the year, she was an offensive threat," Ellsworth coach Brenda Stevens said. "She played much bigger and tougher than her just over five foot tall size, she wasn't afraid to mix it up with anyone."

**(#20) KATELYN SOWERS, JUNIOR.**

The hardworking multi-position player led Ellsworth in scoring and rebounding this year with a 7.5 ppg and 8.0 rpg average.

"Katelyn works harder than anyone, she is very aggressive and plays hard all the time," coach Stevens noted. "She played every position for us this year, and as a taller athlete, she is faster than most people would guess and used that to her advantage."

**Coach of the Year - Regular season**

Coach of the Year honors once again go to Boyne Falls' coach Lyndel Sage. Sage, in her third season on the Loggers sideline, directed the team to a 13-4 overall record, including a 12-0 finish in the Northern Lakes Conference and capturing the Lady Loggers first ever conference title.

Boyne Falls average 50 points per game, while limiting their opponents to 33 points per contest.

Coach Sage and the Loggers will graduate a core group of seniors in Emily Matelski and Calsey Matelski, both of played five seasons on the varsity; along with Kathryn Miller, Kendra Berreth and Charlene Bearss.

**Coach of the Year - Postseason**

Postseason coach of the Year goes to Charlevoix's Liz Shaw. Shaw led the Lady Rayders to a solid 11-9 regular season. But once the second season started, she found a way to get her team to take their game up another notch as they defeated a hot shooting East Jordan team in the district semifinal before they downed the district favorite Elk Rapids in the final, giving Charlevoix their first Class C girls district basketball crown since 2006.

With the Rayders only one player to graduation, look for Charlevoix to once again be in the hunt for the Lake Michigan conference and district titles.

The Charlevoix County News would like to thank Boyne City Public Schools for the use of one of their gymnasiums and photography by Cinda Shumaker. For those interested in purchasing photos, please contact Cinda at shumaker0658@charter.net.



**Madeline Boss**

CHARLEVOIX



**Kelsey Engstrom**

CHARLEVOIX



**Gabby Gray**

CHARLEVOIX



**Tori Goodrich**

East Jordan



**Paige Poindexter**

East Jordan



**Lindsay Schroeder**

East Jordan

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# Health

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## Laughter is good for you

By Deb Hagen-Foley

How many times have you laughed today? Two times? Ten? The average 40 year old laughs four times a day. The average five year old laughs more than 300 times per day. You should laugh more - for your health. April is National Humor Month, a great time to bring more laughter into your life.

Is laughter the best medicine? There is considerable evidence that laughter is good for us, for many reasons. Laughter reduces blood sugar levels and increases glucose tolerance, whether you have diabetes or not. Laughter reduces pain, by producing endorphins, which are natural, pain-killing hormones. Laughter helps us to tolerate discomfort.

Norman Cousins was seeking a way to cope with inflammatory arthritis when he decided to watch Marx Brothers movies to at least distract him from the pain. In his book, Anatomy of an Illness as Perceived by the Patient (W.W. Norton, 1979, 2001, 2005) Cousins claimed that ten minutes of laughter daily significantly reduced the pain and inflammation, allowing him to sleep for two hours without pain.

Laughter improves job performance, particularly if your work requires creativity and the solving complex problems. Laughter improves the functioning of the heart and brain. Laughter actually helps your blood vessels function better, by increasing blood flow. Laughter strengthens the immune system, by decreasing stress hormones and increasing the production of T-cells, immune proteins, and infection-fighting antibodies.

Research conducted by a cardiologist found that laughter was as beneficial as aerobic activity in a sample of 20 healthy adults. Michael Miller, M.D., believes that the results indicate that laughter may help maintain a healthy endothelium. The endothelium regulates blood flow and the ability of blood to coagulate and clot, as well as secreting chemicals in response to infection and wounds.



BY ERIC WARD FROM PROVO, UT, USA (LAUGHING) [CC-BY-SA-2.0 (HTTP://CREATIVECOMMONS.ORG/LICENSES/BY-SA/2.0)], VIA WIKIMEDIA COMMONS FROM WIKIMEDIA COMMONS

Important in cardiovascular disease, a healthy functioning endothelium delays or prevents the development of atherosclerosis, or hardening of the arteries.

How laughter helps the endothelium is not entirely clear. Laughter reduces levels of stress hormones cortisol, epinephrine and dopamine and increases endorphins, neurotransmitters and antibodies while improving blood flow to the heart, leading to greater relaxation, improved mood and a positive outlook. The effect may be a result of the exercise of the diaphragm muscles through laughter. At the least, laughter reduces mental stress, which damages the endothelium. Laughter shouldn't be considered a substitute for aerobic activity in avoiding cardiovascular disease. The two can work in tandem to improve heart health.

Laughter also plays an important role in relationships. Laughter establishes a positive emotional climate and creates an emotional connection between people through synchronizing, if only briefly, the brains of those

involved. The power of laughter in intimate relationships is underestimated - laughing together - not at one another - keep a relationship together.

To improve your health - and your mood - strive to laugh 15 minutes each day. You could achieve this by consciously guffawing for 15 minutes a day or watching situation comedies alone in your living room. However, since laughter is contagious and improves relationships, try to meet your laughter quota in the company of others. When others are laughing, join in! We can all benefit from more laughter. As you work to laugh more, help those that are around you to increase their laughter quota as well!

Today, spend at least 15 minutes laughing. You will feel happier right away. Make laughter a daily habit and you will be feeling younger and even healthier in no time.

## Drs. Oz and Roizen

Television's Dr. Oz and Cleveland Clinic's Dr. Roizen report on health, wellness and quality of life.



## SURPRISING WAYS TO BOOST YOUR HEALTH - THROUGH YOUR MARRIAGE

BY MICHAEL ROIZEN, M.D., AND MEHMET OZ, M.D.

Marriage is back! After a three-year decline, more Americans are tying the knot, according to a new report. That's good news, because one of your best routes to a healthier heart, stronger bones, a lower risk for cancer and a longer life is a happy union.

How do you build and maintain yours? We've got three surprising strategies, drawn from the latest real-world research.

1. Develop a "relationship work ethic." You wouldn't skip an important meeting at work or let your kid miss a big team practice, right? Now there's proof that making the same commitment to your marriage boosts happiness. Sounds like a no-brainer, but don't let work, family responsibilities, home maintenance and other demands on your time crowd out the good stuff that feeds your relationship - like dates, daily check-ins, little romantic moments and intimacy.

You'll end up with ... cleaner, more flexible arteries. Long-married spouses who support each other most of the time had fewer calcium deposits in arteries within the heart, a brand-new report says. In contrast, spouses who gave and received loving attention only some of the time (and felt snubbed frequently) had more signs of these dangerous deposits, which can lead to narrow, stiff arteries and a higher risk for a heart attack.

That may be why people who are happily paired-up at midlife are two to three times more likely to live long enough to enjoy their later years compared with folks who are unmarried, widowed or divorced during their 40s and 50s, says a Duke University study. The benefits to you and your partner continue for as long as you both shall live. Married people in their 80s, 90s and beyond have a lower risk for memory problems and thinking lapses.

2. Talk about the big stuff. Engaged? Newly married? Twenty-five-year veterans? There's plenty of proof that marriage-education programs can get any union off

to a great start or help improve a long-standing one by getting the two of you to talk about important stuff like finances, kids, household chores and communication styles. If you or your partner don't want to try formal classes, how about "movie marriage therapy"? Watching five popular movies and then discussing key questions cut the divorce rate in half for 174 couples in one recent three-year study. You'll find a list of movies and questions at [www.courses.rochester.edu/surveys/funk/](http://www.courses.rochester.edu/surveys/funk/).

You'll end up with ... lower risk for chronic conditions. Open communication helps reduce chronic tension and boosts you and your honey's self-esteem. That may lower inflammation and blood pressure. Maybe that's why, compared with singles, married people are less likely to develop the kinds of health problems that require day-in, day-out attention, such as diabetes and heart disease.

3. Don't underestimate old-fashioned grit. Spouses willing to work as a team, even when it means making individual sacrifices, boost their chance of enjoying a long and happy marriage. A study that tracked 172 couples for a decade found the secret of their success: They didn't keep score and compromised (within reason) without looking for a payback.

You'll end up with ... better odds against cancer. Married people who get a cancer diagnosis live longer than those who are single - often because their cancers are caught in earlier, more treatable stages and because they're more likely to get the best treatment for their cancer type. Having someone around to urge you to keep up with cancer screenings and to support you when you're making tough decisions about how to handle a scary diagnosis can make all the difference, says a revealing study from Boston's Dana-Farber Cancer Institute.

So take time to work on your relationship with your main squeeze. You two will boost your levels of feel-good brain chemicals (especially if you hug - and more!) and take the edge off daily stresses that, over time, boost risk for both relationship and health problems. Then you'll be ready to make the most of the Happy Couple's Health Bonus.

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(c) 2014 Michael Roizen, M.D. and Mehmet Oz, M.D. Distributed by King Features Syndicate, Inc.

## Area agencies team up to prevent child sexual abuse

Child sexual abuse impacts 1 in 4 girls and 1 in 6 boys in the U.S., which is why the National Sexual Violence Resource Center is encouraging individuals and communities to learn more about it in an effort to help prevent it from occurring.

A local collaborative campaign to help prevent child sexual abuse was initiated in 2013 by the Child Abuse Council of Charlevoix and Emmet Counties; Great Start Collaborative of Emmet, Charlevoix and Northern Antrim Counties; and the Women's Resource Center of Northern Michigan, Inc., with the goal of getting information and resources into the hands of parents and educators to provide a better understanding of the issue; enabling them to become part of the solution in preventing this pervasive crime.

Through this prevention project, free informational materials have been offered to elementary schools in Charlevoix and Emmet counties to share with staff and parents of students in kindergarten through 3rd grade. Schools participating in the project include Alanson, Boyne City, Boyne Falls, Harbor Light, Pellston, St. Francis Xavier and Central, Lincoln and Sheridan

schools in Petoskey. The cost of materials was funded by the partner agencies, as well as a \$2,000 grant from the Char-Em United Way Emerging Needs Fund. During the two year campaign support was also provided by Charlevoix-Emmet Intermediate School District and the Health Department of Northwest Michigan's Early Childhood Behavioral Health Initiative.

"We decided to get this important information out to parents through local schools that were willing to participate in the program," said Stacey Walsh-Hoobler, Clinical Director and Therapist with the Women's Resource Center. "The information and resources are intended to help them understand their role in supporting healthy childhood development and how to talk with their children about a subject that can be difficult."

Part of the prevention effort also includes an Early Childhood Networking Night for caregivers and parents held at the Char-Em ISD Taylor School for Exceptional Learners in Petoskey from 6:00-7:30 p.m., on Wednesday, April 9. Event topics include child sexual abuse prevention and the role of mandated reporters presented by Dar Charlebois, community prevention

educator with the Women's Resource Center of Northern Michigan and Dana Stempky who will provide details on the Michigan Child Protection Law. The Early Childhood Networking Night is free of charge and includes dinner and child care. To register, parents and caregivers may call Susan Chowen of Great Start to Quality Northwest Resource Center at (231) 582-8070 or visit [greatstartforkids.com](http://greatstartforkids.com).

Elementary schools in Charlevoix and Emmet counties that have yet to order the free prevention materials may inquire about availability by contacting Maggie Kromm, Executive Director of the Child Abuse Council of Charlevoix and Emmet Counties at 231-753-8511 or by emailing [childabusecouncil@gmail.com](mailto:childabusecouncil@gmail.com). Information on healthy childhood sexual development and tips for talking to your child on this subject can also be found on the National Sexual Violence Resource Center website at [nsvrc.org](http://nsvrc.org).

## Budget Cuts to Community Mental Health

Petoskey - Community mental health programs in the State have had 54% of State General Fund/General Purpose money cut effective April 1st. The agencies were notified of this reduction in a March 24 communication from the State Department of Community Health. Specific allocation communications were received by local CMH Directors on March 26.

State funding is the only resource for persons without any form of government health care or insurance. The 54% reduction was pursuant to appropriation adjustments in P.A. 107, related to the Healthy Michigan program, and P.A. 34, the recent supplemental appropriation approved by the state legislature in mid-March. "The as-

sumption is that most of our clients will qualify for Medicaid or Healthy Michigan," says Ed LaFramboise of Alpena, Director of Northeast Michigan Community Mental Health, "but we know that many won't."

Eligibility requirements could be the problem. "Persons with Medicare aren't able to apply, and that's a problem," says Greg Paffhouse of Traverse City, CEO of Northern Lakes Community Mental Health. "Many persons with serious and persistent mental illness, who absolutely require services, are Medicare-only clients, which means that State GF must be expended for their services, as Medicare does not cover everything we do."

Hundreds of letters have been sent across the north notifying existing clients of the reduction. "It's a painful thing to do," says Kaczynski. "Access to services will be limited to this group."

Most funding received by community mental health agencies is Medicaid, according to Alexis Kaczynski, Director of North Country Community Mental Health, headquartered in Petoskey. "Last year, 82% of our funding was from Medicaid", Kaczynski said. "Twelve percent was from State sources, but losing half of that is a catastrophe. There are a lot of demands on this resource."



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**News Reporter – Boyne Falls** – Attend and report on local governmental meetings, school board and local news reporting. Experienced writer and photographer a plus. Must have Digital camera and computer. E-mail info and samples to Dave at Office@CharlevoixCountyNews.com.

Now Hiring. Allure Hair Salon and Day Spa is currently looking for motivated & energetic licensed Cosmetologists and Massage Therapists. Join our team of passionate stylists and work on building your clientele in a relaxing environment with an array of services. If you are looking for a home to kick off your new career, this is the place! Apply Online at www.allurehairsalonanddayspa.com or call (989)448-8882 to set up an interview. Build Your Clientele. Continuing Education. Great Downtown Location. References, Resume & Portfolio Required. All Supplies and Product Provided (excluding shears). Part-Time **LIBRARY ASSISTANT.** Work hours are Saturday 9 am to 1 pm and Sunday 1 pm to 5 pm. Posi-

tion requires customer service skills, technology skills including using devices, and strong attention to detail work. Deadline to apply is April 11, 2014 EOE. Wage commensurate with experience. If interested email letter of interest with resume to dir@jvdl.info with subject: RESUME.

**PETOSKEY** – Full or Part Time Salesperson. We publish 2 weekly newspapers, The Weekly Choice and the Charlevoix County News. Work your own schedule. Independent Contractor. Great Commission. The best candidate will be friendly and enjoy helping local businesses create print advertising to help them reach consumers throughout Northern Michigan with our newspapers and associated products. Must have computer, Internet access and dependable transporta-

tion. E-mail info to Dave at Office@WeeklyChoice.com.

**Sports Writer – Cheboygan area** – Part time Sports Reporter to cover local sports for Northern Michigan's largest weekly newspaper. Independent Contractor position requires experienced writer and photographer. Must have Digital SLR camera, computer and love sports. E-mail info and samples to Dave at Office@WeeklyChoice.com.

**CUSTOMER SERVICE.** Due to recent expansion in our business, we are currently accepting applications/resumes for men or women in our customer service department. Requirements: Customer service experience; Able to start immediately; Business casual dress; Reliable transportation. Call Mon-

day or Tuesday for interview. 989-705-1723

**Grayling Main Street Manager** Needed The Grayling DDA/Main Street Program is accepting applications for a full-time Manager. The Main Street Manager will be responsible for coordinating downtown revitalization activities for the City of Grayling, a northern Michigan community, using the Main Street Four-Point Approach. Applicants should have education and/or experience in one or more of the following areas: commercial district management, economic development, finance, public relations, marketing, land use planning, volunteer or non-profit management, retailing, architecture, historic preservation and/or small business development. Bachelor's degree preferred. The Manager

must be entrepreneurial, energetic, well organized and capable of functioning in an independent and often stressful environment. Excellent verbal and written communications skills are essential. Salary range is \$30,000 - \$35,000 plus benefits. Full job description and other resource materials are available at www.cityofgrayling.org. Complete application package must be received no later than 5:00pm on Monday, April 7, 2014. Submit resume, letter of interest, application from website, salary requirements, and three references to Grayling Main Street/City of Grayling, 1020 City Blvd, PO Box 549, Grayling, MI, 49738; or via email to GMS@cityofgrayling.org. Part time janitorial, Petoskey, \$9.25/hr., call Mark 989-889-0120.

**Mackinaw Old Time Portrait**, located in Mackinaw City is looking for an energetic, fun loving and outgoing individual for a summer sales and photography position. At our photo studio in Mackinaw City, we will train you in photography, photo sales and costing. This is a great opportunity for an individual who has an entrepreneurial spirit and would like to learn how to run a photography studio. You must be willing to work weekends, days or evenings beginning mid-May 2014. Self-motivated individuals are desired and some background in sales or photography is desirable. Rental housing above the studio is available. Interested individuals can send their notice of interest and a resume to mackinawoldtimeportrait@gmail.com

## Real Estate Corner

### Question & Answers About Selling Real Estate

# Why Isn't My Home Selling?

Part 2 of 3

#### Price based on greed

Even if it's been shown that your house will likely sell for around \$250,000, you insist on listing it for \$275,000 because "you never know, someone could come along who just has to have it. Besides, if we don't get any bites we can always lower the price later." The problem is it won't take long for buyers to realize your price is unrealistic and think you are, too, and won't want to deal with you unless the house is "a steal." The listing languishes, so you drop the price, but not enough, it sits even longer and pretty soon you have a listing that's been on the market so long buyers decide there is something wrong and steer clear.

The solution is to get the price

right. This is done by using what is called a Competitive Market Analysis (CMA). If you've hired the right agent, this is the first folder out of their briefcase when you meet to list your home. A CMA breaks down the sales price of homes that are similar to yours in location, size, age and condition.

Your agent will also consider the listing prices of homes on the market, but these are used more to identify the competition. Even with a strong agent and CMA, your price may not be on target. That's because the market is always changing and your agent should be updating your CMA whenever anything comparable to your property sells.

Not every reason your home isn't selling will be the price, although they will be related to it. Here we have that value vs. price issue. If buyers perceive imperfections in your

listing, they will want a discount, so if they're not buying, your price is not discounted enough for buyers to believe the value to them at least equals that of your price.

For example, if your lawn is brown and the landscaping worn, buyers will want a discount. The problem is that a seller will not consider this a major issue and attach a much lower discount than a buyer will accept.

This is why it is imperative that sellers do everything they can to eliminate any issues buyers may have with their house before listing. Obviously, you can't do anything about a bad location, such as being near railroad tracks, or that you have just one bathroom. But you and your agent should have factored these drawbacks into the listing price.

*More next week.*



Compliments of Mike Stark, Stark Realty, Inc. (231) 536-7700



### Featured Property



## Nicely updated starter home on deep lot in Boyne City

By Jim Akans

What a great real estate value for those looking for a move-in ready starter or downsizing home in beautiful Boyne City.

This three-bedroom, two story home with a full Michigan style basement has just over 1,000 square feet of nicely updated living space on the main two lev-

els. Highlights include a gorgeously renovated kitchen and living room, plus all new maintenance-free vinyl siding on the exterior.

The home is situated on a large in-town lot that extends over 200 feet deep! That offers lots of room for outdoor activities, garden area and much more.

This nicely updated home

is located at 444 Lewis Street in Boyne City and it is listed at just \$99,900. For a more information or to arrange a home tour, call Marty Moody or Chris Christensen at Lynda's Real Estate Service in Boyne City at 231-582-9555 or email Marty@lyndasrealestate-service.com or Chris@lyndasrealestateservice.com



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**Help Wanted**

The Hertz Rental Car of Gaylord is looking for an individual in sales. Needs skills specifically in multi-tasking. Great Pay. Great Benefits. Great Career. Send resume to Attn: Hertz, PO Box 2067, Gaylord, MI 49734Homes for Rent

House for rent, 3 bedroom, newly decorated, new carpet, no pets, located in Vanderbilt, Jack 989-983-2551.

Wolverine area two bedroom home, \$600 monthly plus deposit, no pets, references, ready now, 231-525-8541 or 231-420-0132.

**Homes for Sale**  
Unfinished house, 3 bedrooms, septic drainfield in Gaylord. Shell: \$30,000. 989-370-1843

ONLY \$29,900. 2000 Four Season mobile home on large lot, 3 bedroom, 2 bath, well and septic, new carpet, move in ready on Hwy. 23, 10 miles east of Cheboygan, natural gas, inexpensive taxes. Kathy 231-250-2770.

BEAUTIFULLY SET 3 bedroom with loft, newly remodeled, basement, covered large deck on 8.5 acres. Onaway area. \$40,000. 989-733-2703

We sell energy modular homes, let us build your new home or replace your fire loss. See our model, give us a call for an appointment 989-370-6058.

**Land & Property**  
BEAVER ISLAND PROPERTY FOR SALE BY OWNER. Lake front property, approximately 30 acres, 670' of lake front. Water and electric. West side of Beaver Island, Iron Ore Bay. Serious inquires only, please contact: beaverislandprop@gmail.com or call Maureen, 773-580-6986

Beautiful 40 acre parcel with hidden hay fields and stone piles, bordering 30,000 newly planted Red Pine seedlings. For hunting, fishing, hiking, horseback riding or just a favorite getaway. Filled with deer and elk. Very close to Mullet Lake and federal property. Property located just south of 2634 Whiting Road, Cheboygan. Call 231-414-0044 for info. \$70,000.

**Lost & Found**

LOST SOMETHING? Found something? Lost and found ads run free in the Charlevoix County News. Call 989-732-8160

**Manufactured Homes**  
NEW & REPOS: Double-Wides, 16's, 14's. Take anything on trade. Financing available. A complete line of parts. www.michiganeastsidesales.net. 989-966-2037

**Miscellaneous**  
White, Rubber, Air Force Surplus Mouse Boots. Multiple sizes 5 - 14. \$35 a pair. Hurry while they last. Call 231-632-4211

RETIREMENT SALE - Stone Fancier Jewelry & Beads in Grayling Everything 50% off! Custom jewelry, beads of all kinds, brooches, accessories. Open 10-5 closed Thursday & Sunday 989-889-5019

TAKING BIDS on large brass collection. 231-549-2732

ATTENTION UPHOLSTERERS. Replenish your supplies at ten year old prices. Please call Ron for complete list, 231-347-7624

Small, private collector paying cash for Baseball, Football cards before 1970. 231-373-0842. Gaylord Area

**LOWEST COST IN MICHIGAN!** CLASSIFIED ADS ARE JUST \$2 for a 10-word ad in the Charlevoix County News. The area's widest distribution paper and the lowest cost for advertising. Place ads on-line at www.CharlevoixCountyNews.com or call 989-732-8160. Distributed throughout all of Charlevoix County

**Music**  
Stereo, turntable, equalizer amplifier and tuner (Kenwood and Hitachi). Two MTX speakers. Make offer. 989-786-5294 or 313-533-8971

**Notes of Encouragement**  
Positive Notes of Encouragement are free in the Charlevoix County News. Birthday, Anniversary, Wedding, Congratulations or just a Positive Note all are free. E-Mail your Note of Encouragement to Office@CharlevoixCountyNews.com

**Pets**

TINY MALE Yorkie Puppy. 12 weeks old, shots, paper trained, lap dog. \$500 obo. 989-350-2861

**Private Investigator**  
Private Investigator, Licensed, Bonded, can find almost anyone, lost loves, biological parents, missing persons, debtors, heirs. Free confidential phone consultations. 989-731-1111.

**Recreational Vehicles**

2014 Catalina 293QBCK 29' Travel Trailer. If you are looking for an affordable lightweight travel trailer that can sleep the whole family and then some then this is the unit for you!!! This unit features an enormous super slide out practically doubling the available floor space in the main living area and contains a huge u-shaped dinette and a pull out sleeper sofa along with extra overhead storage compartments. Sale Price \$18,995. Save \$9,000. International RV World, 277 N. Expressway Court, Gaylord, MI 49735. 989-448-8700. Special Hours: Monday - Saturday 9am - 5pm, Sunday Noon - 4pm

2014 Coachmen Freedom Express 230BH 23' Travel Trailer. 2014 Coachmen 230BH. This extremely light weight travel trailer is perfect for a smaller tow vehicle. It can be pulled with most 6 cylinder SUVs. It comes equipped with aluminum rims, power awning, black & tan exterior and much more. Sale Price \$17,995. Save \$10,000. International RV World, 277 N. Expressway Court, Gaylord, MI 49735. 989-448-8700. Special Hours: Monday - Saturday 9am - 5pm, Sunday Noon - 4pm

2014 Skyline Walkabout 23LC 23' Travel Trailer. Synergy lightweight construction, Corian countertops, heated holding tanks, slideout, power awning and lots more. We are excited about adding this new line-up of Walkabout travel trailers to our inventory. Sale Price \$19,995. Save \$8,000. International RV World, 277 N. Expressway Court, Gaylord, MI 49735. 989-448-8700. Special Hours: Monday - Saturday 9am - 5pm, Sunday Noon - 4pm

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 <b>2009 DODGE GR. CARAVAN C/V</b> Dual sliding doors, shelves, lock box, 81 K. Sale Price \$9,495 <b>\$199 A MONTH OR LESS</b>	 <b>2010 FORD RANGER</b> Industrial cap, bedliner, ladder racks, tow pkg, leather, new tires. <b>SALE PRICE \$9,997</b>	 <b>2011 FORD TAURUS</b> Loaded, very nice. <b>SALE PRICE \$13,997</b>	 <b>2005 CHEVY AVEO LS</b> Auto, air. <b>\$149 A MONTH OR LESS</b>	 <b>2000 CHEVY CAVALIER</b> Front wheel drive, great MPG. <b>SALE PRICE \$1,995</b>
 <b>2010 CHEVY MALIBU</b> 32 MPG, 1 owner, only 59 K. Nice car. Sale Price \$11,797. <b>\$199 A MONTH OR LESS</b>	 <b>2001 OLDS AURORA</b> FWD, 4.0 L. V-8, leather, loaded, 140 K. <b>SALE PRICE \$4,995</b>	 <b>2010 CHEVY IMPALA.</b> 2 to choose from. 30 MPG. Nice car. <b>\$199 A MONTH OR LESS</b>	 <b>2012 DODGE GRAND CARAVAN</b> 7 passenger, Stow-N-Go seating, air, cruise, 71 K. Very, very nice. <b>\$249 A MONTH OR LESS</b>	 <b>2008 CHEVY SILVERADO Z-71</b> 4x4, seats 5, bedliner. 79 K. Very nice. <b>SALE PRICE \$18,995</b>
 <b>2011 CHEVY EQUINOX</b> AWD, tow pkg, moonroof, 91 K. <b>SALE PRICE \$16,297</b>	 <b>2008 DODGE AVENGER</b> Good MPG, stability control. 97 K. <b>SALE PRICE \$7,995</b> <b>\$199 A MONTH OR LESS</b>	 <b>2005 TOYOTA HIGHLANDER</b> 4WD, tow pkg, 4 cyl, great MPG. <b>SALE PRICE \$9,795</b>	 <b>2007 JEEP COMMANDER SPORT</b> 3rd row seat, moonroof, leather, 96 K. <b>SALE PRICE \$9,895</b>	 <b>2002 CADILLAC ESCALADE</b> Leather, 3rd row seat, tow pkg, power moon roof and more. <b>SALE PRICE \$7,997</b>

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### Recreational Vehicles

**2014 Koala 26SS 26' Travel Trailer.** This rear living room super slide model is super lite constructed. At only 5200lbs it can be towed with trucks or full sized suv's with ease. The rear living room feature dual chairs and large windows. The kitchen offers lots of oversized cabinets and drawers. The bath is spacious with a huge corner shower and the bedroom has a second entry and wardrobes on either side of the bed. Sale Price \$23,995. Save \$7,000. International RV World, 277 N. Expressway Court, Gaylord, MI 49735. 989-448-8700. Special Hours: Monday -Saturday 9am - 5pm, Sunday Noon - 4pm

**2014 Trailrunner 26SLE 26' Travel Trailer, Super Lite Edition.** Heartland Trail Runner SLE Bunkhouse Travel Trailer w/Rear Corner Bunk Beds, Rear Corner Bath Including: Tub/Shower, Toilet, Sink & Linen Cabinet, Slideout Booth Dinette & Sofa w/Overhead Above Sofa, Ent. Center, Pantry, Refrigerator, 3 Burner Range, Dbl. Kitchen Sink & Overhead Storage, Front Queen Bed w/Storage Both Sides & Overhead Cabinet and More! Sale Price \$17,995. International RV World, 277 N. Expressway Court, Gaylord, MI 49735. 989-448-8700. Special Hours: Monday -Saturday 9am - 5pm, Sunday Noon - 4pm

**New 2013 Outback 321TBH Terrain 32' Travel Trailer.** 2013 Outback Terrain 321TBH. This light weight luxury travel trailer will sleep 9 people comfortably and it has all the conveniences. It comes equipped with a Vaulted ceiling, stereo system with DVD and Blue Tooth, 3 burner range with oven, 32in LCD TV, skylight in bath, 13.5 air,

microwave, 6 gal gas electric water heater w/DSI, Large double door refer, Deluxe sleeper sofa, Champagne fiberglass, Gel coat cap, tinted safety glass windows, TV antenna w booster, cable and satellite prep, outside camp kitchen, black tank flush, spare tire and even an electric awning. Sale Price \$23,995. Save \$12,000. International RV World, 277 N. Expressway Court, Gaylord, MI 49735. 989-448-8700. Special Hours: Monday -Saturday 9am - 5pm, Sunday Noon - 4pm

### Resort Property for Rent

**SANIBEL HARBOUR AND RESORT,** Fort Myers, Florida luxury condo overlooking San Carlos Bay. 2 bedrooms. Numerous amenities and fine dining at resort. \$900 week plus taxes. 989-731-2664.

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**DJ/KARAOKE SERVICE** available for weddings, clubs or parties. References and information at [www.larryentertainment.com](http://www.larryentertainment.com). 989-732-3933

**PROFESSIONAL ARTIST** for fifty-five years will render oil on canvas of your most treas-

ured possessions; with or without you. For cash or barter. Guaranteed. 989-808-2371.

### Snowmobiles

1983 Yamaha snowmobile 440, excellent condition, \$550, 231-582-5747.

### Storage

Heated or Cold storage available for Winter, Spring, Summer, Fall, 989-732-0724

### SUV

2002 Cadillac Escalade. Leather, 3rd row seat, tow pkg, power moon roof and more. Sale Price \$7,997. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. [www.RiverAuto.net](http://www.RiverAuto.net)

2002 Ford Explorer XLT. 4WD, nice. As low as \$159 a month. Drive Now Auto Sales, 2215 US Highway 31 N, Petoskey. Phone 231-347-3200. [www.drivenow123.com](http://www.drivenow123.com)

2003 Ford Explorer XLT. 4WD, leather, tow pkg. As low as \$159 a month. Drive Now Auto Sales, 2215 US Highway 31 N, Petoskey. Phone 231-347-3200. [www.drivenow123.com](http://www.drivenow123.com)

2005 Saturn VUE AWD. Just Arrived! Chili pepper red, tan leather seats, Sunroof, Alloys,

6-disc CD, 25 mpg highway out of a 250 HP 3.5 liter V6! Perfect 4 season SUV! \$7,949. Dave Kring Chevrolet-Cadillac, 1861 US 31 North, MI 231-347-2585.

2005 Toyota Highlander. 4WD, tow pkg, 4 cyl, great MPG. Sale Price \$9,795. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. [www.RiverAuto.net](http://www.RiverAuto.net)

2007 Jeep Commander Sport. 3rd row seat, moon-

roof, leather, 96 K. Sale Price \$9,895. Rivertown Auto Group, 989 VFW Rd., Cheboygan, MI 231-627-6700. [www.RiverAuto.net](http://www.RiverAuto.net)

2010 Buick Enclave CX AWD. Buick CERTIFIED extended new car warranty! Red jewel with ebony cloth, Room for 7! 19 alloys, Blue Tooth, dual exhaust and more! \$21,949. Dave Kring Chevrolet-Cadillac, 1861 US 31 North, Petoskey, MI 231-347-2585.

## PROCEEDINGS OF THE EAST JORDAN CITY COMMISSION

The East Jordan City Commission met March 25, 2014 at 7:00 p.m.; Mayor Peck presiding with all members of Commission present. Minutes were approved and acknowledgement was given to paid bills in the amounts of \$269,436.51.

Further Commission Action: Acknowledged Receipt of the Monthly Cash on Hand Report for January 2014; acknowledged receipt of the monthly zoning activity report for February 2014; authorized City Administrator to sign CDBG grant commitment letter for the Wastewater Treatment Plant Grant; approved the Community Development Plan as presented and authorized City Administrator to sign; approved to proceed with boat launch feasibility program application and to obtain the necessary signatures; and approved grant application for harbor emergency dredging for 2014.

Copies of the minutes of the above meeting are posted in City Hall for review during normal office hours.

Cheltzi M. Wilson, CMC  
City Clerk

## SOUTH ARM TOWNSHIP

CHARLEVOIX COUNTY  
P O BOX 304  
EAST JORDAN, MI 49727

### NOTICE OF PUBLIC HEARING ON BUDGETS

The South Arm Township Board will hold a public hearing, for the purpose of adopting the proposed South Arm Township budgets for the fiscal year 2014-2015 at the South Arm Township Hall on M-66 South on Wednesday, April 9, 2014 at 6:30PM.

The property tax millage rate proposed to be levied to support the proposed budget will be a subject of this hearing.

All discussion and comments will be received at this time or can be sent to the South Arm Township Clerk. A copy of the budget is available for inspection upon request.

Kimberly Olstrom, Clerk, South Arm Township  
P O Box 304 • East Jordan, MI 49727

## Charlevoix County Commissioners

### SYNOPSIS - MARCH 26, 2014

The Charlevoix County Board of Commissioners met March 26, 2014 at 7:00 p.m. in the Charlevoix County Commissioners room. All Commissioners were present.

Motion approved the agenda as amended.

Motion approved the consent agenda as presented.

Motion approved accepting the audit as presented.

Motion approved the re-appointment of Don Voisin to the Jury Board.

The board set a special meeting to hold interviews for civil counsel for April 7, 2014 at 9:30 a.m.

Motion defeated referring Resolution #14-009 back to Personnel for action.

Commissioners Lasater, Christensen, Reinhardt and Sullivan voting no.

Motion defeated Resolution #14-009, Change Job Description and Title.

Commissioners Christensen, Reinhardt and Gillespie voting no.

Motion approved Resolution #14-010, Court Appointed Attorney Contract Amendment.

Motion approved Resolution #14-011, Non-Motorized Trail Expansion.

Commissioner Gillespie voting no.

Motion approved Resolution #14-012, National Anthem of the United States of America.

Motion approved Resolution #14-013, Surveyor Contracts.

Motion approved Resolution #14-014, Purchase of Delinquent Taxes Resolution.

Motion approved Resolution #14-015, Beaver Island Multi-Facility.

Motion approved Resolution #14-016, Upgrade Qualified Voter File Equipment.

Motion approved going into Closed Session at 8:50 p.m. Chairman Evans adjourned the Closed Session at 9:00 p.m. Motion adjourned the meeting at 9:01 p.m.

Complete copies of Board minutes can be found on the County website, [www.charlevoixcounty.org](http://www.charlevoixcounty.org).

Cheryl Potter Browe, County Clerk

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2011 Chevy Equinox. AWD, tow pkg, moonroof, 91 K. Sale Price \$16,297. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net  
2011 Chevy Equinox. Black beauty. Nice SUV. Sale Price \$12,997. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net

**Tools**  
Sears 10 inch stationary radial arm saw, dual voltage, New. \$250 OBO. 989-786-

5294 or 313-533-8971  
**Trailers**  
5' x 6' Enclosed Cargo Trailer. Sale Price \$1,695. Petoskey RV USA, 2215 US Highway 31 N. Petoskey, MI 49770. Phone 231-347-3200.  
8' x 24' Enclosed Car Hauler. Drive in ramp, side door. Sale Price \$6,995. Petoskey RV USA, 2215 US Highway 31 N. Petoskey, MI 49770. Phone 231-347-3200.

**Trucks**  
2000 Ford Ranger XLT. 4WD, cruise, air, tow, 119 K. As low as \$139 a month. Drive

Now Auto Sales, 2215 US Highway 31 N, Petoskey. Phone 231-347-3200. www.drivenow123.com  
2004 Chevy Colorado Ext. Cab LS 4x4. CARFAX 1 owner in Black/Black Cloth. Brand new Cooper tires on alloys! CD, Air, Great mileage out of a 2.8 liter 4 cyl. Come check it out! \$9,449. Dave Kring Chevrolet-Cadillac, 1861 US 31 North, Petoskey, MI 231-347-2585.  
2006 Ford Econoline E-350 Super Duty Cutaway Van. Nice truck with Lift gate, air. Only 65 K. Sale Price \$9,995. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net

Drive Now Auto Sales, 2215 US Highway 31 N, Petoskey. Phone 231-347-3200. www.drivenow123.com  
2010 Ford Ranger. Industrial cap, bedliner, ladder racks, tow pkg, leather, new tires. Sale Price \$9,997. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net

**Vans**  
2012 Dodge Grand Caravan. 7 passenger, Stow-N-Go seating, air, cruise. Very, very nice, 71 K. \$249 a month or less. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net  
2000 Ford Econoline E-350 Super Duty full size van. Great shape, seats 7. Sale Price \$5,995. \$199 a month or less. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net  
2005 Honda Odyssey. Touring pkg, leather, heated seats, loaded. As low as \$179 a month. Drive Now Auto Sales, 2215 US Highway 31 N, Petoskey. Phone 231-347-3200. www.drivenow123.com  
2008 Dodge Grand Caravan C/V Cargo van. Air, cruise, 103 K. As low as \$199 a month. Drive Now Auto Sales, 2215 US Highway 31 N,

Petoskey. Phone 231-347-3200. www.drivenow123.com  
2009 Dodge Grand Caravan C/V cargo van. Dual sliding doors, shelves, lock box, 81 K. Sale Price \$9,495. \$199 a month or less. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net  
2011 Dodge Grand Caravan. Stow-n-Go, 4 captain chairs, seats 7, steering wheel control. Only 63 K. As low as \$249 a month. Drive Now Auto Sales, 2215 US Highway 31 N, Petoskey. Phone 231-347-3200. www.drivenow123.com  
2012 Dodge Grand Caravan. 7 passenger, Stow-N-Go seating, air, cruise, 71 K. Very, very nice. \$249 a month or less. Rivertown Auto Group, 989 VFW Road, Cheboygan, MI 231-627-6700. www.RiverAuto.net  
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 <b>2011 DODGE GRAND CARAVAN</b> Stow-n-Go, 4 captain chairs, seats 7, steering wheel control. Only 63 K. <b>AS LOW AS \$249 A MONTH</b>	 <b>2010 CHEVY IMPALA LT</b> Loaded, 29 MPG, very nice. <b>AS LOW AS \$189 A MONTH</b>	 <b>2006 PONTIAC GRAND PRIX GT</b> V-6, traction control, 29 MPG. <b>AS LOW AS \$199 A MONTH</b>	 <b>2006 CHRYSLER 300</b> 6 Cyl, security system. Nice. <b>AS LOW AS \$179 A MONTH</b>	 <b>2006 CHEVY HHR LT</b> 30 MPG, air, cruise, lots of cargo room and seats 5. <b>AS LOW AS \$179 A MONTH.</b>
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